

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE  
LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:		FY 2016		10/01/2015-12/31/2015	
LENDER	#	\$			
1 WELLS FARGO BANK NATL ASSOC	57	\$4,900,700	<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>		
2 UNION BANK & TRUST	11	\$6,097,500	1. WELLS FARGO BANK NATL ASSOC	57	\$4,900,700
3 CELTIC BANK CORPORATION	7	\$3,412,500	2. UNION BANK & TRUST	11	\$6,097,500
4 BAYPORT CREDIT UNION	5	\$885,800	3. CELTIC BANK CORPORATION	7	\$3,412,500
5 LIVE OAK BANKING COMPANY	4	\$7,936,000	4. BAYPORT CREDIT UNION	5	\$885,800
6 SUNTRUST BANK	4	\$4,727,600	5. LIVE OAK BANKING COMPANY	4	\$7,936,000
7 MANUFACTURERS & TRADERS TR CO	4	\$1,679,800			
8 FULTON BANK NATL ASSOC	4	\$1,327,500	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>		
9 STEARNS BK NATL ASSOC	4	\$612,000	1. CELTIC BANK CORPORATION	7	\$3,412,500
10 EVB	4	\$580,000	2. CBC NATIONAL BANK	2	\$2,614,400
11 FIRST BANK AND TRUST COMPA	3	\$5,191,000	3. BANK OF FLOYD	2	\$140,000
12 NEWTEK SMALL BUS. FINANCE INC.	2	\$3,321,000	4. FIRST HOME BANK	2	\$125,000
13 CBC NATIONAL BANK	2	\$2,614,400	5. WEST TOWN BANK & TRUST	1	\$1,800,000
14 METRO CITY BANK	2	\$1,581,500			
15 PNC BANK, NATIONAL ASSOCIATION	2	\$1,122,400	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>		
16 UNITED COMMUNITY BANK	2	\$915,000	1. LIVE OAK BANKING COMPANY	4	\$7,936,000
17 BANC OF CALIFORNIA NATL ASSOC	2	\$470,000	2. STEARNS BK NATL ASSOC	4	\$612,000
18 LANGLEY FCU	2	\$280,000	3. EVB	4	\$580,000
19 BANK OF FLOYD	2	\$140,000	4. FIRST BANK AND TRUST COMPA	3	\$5,191,000
20 FIRST HOME BANK	2	\$125,000	5. METRO CITY BANK	2	\$1,581,500
21 WEST TOWN BANK & TRUST	1	\$1,800,000			
22 LEGENCE BANK	1	\$950,000	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>		
23 CITIZENS BANK	1	\$660,500	1. WELLS FARGO BANK NATL ASSOC	57	\$4,900,700
24 HANMI BANK	1	\$575,000	2. UNION BANK & TRUST	11	\$6,097,500
25 HOME LOAN INVEST BANK F.S.B.	1	\$560,000	3. SUNTRUST BANK	4	\$4,727,600
26 VILLAGE BANK	1	\$458,000	4. MANUFACTURERS & TRADERS TR CO	4	\$1,679,800
27 PACIFIC CITY BANK	1	\$431,000	5. FULTON BANK NATL ASSOC	4	\$1,327,500
28 SUMMIT COMMUNITY BANK, INC	1	\$355,000			
29 CORNERSTONE BANK NATL ASSOC	1	\$351,000	<b>CREDIT UNIONS</b>		
30 COMMUNITY CAP. BK OF VIRGINIA	1	\$350,000	1. BAYPORT CREDIT UNION	5	\$885,800
31 SONABANK	1	\$320,000	2. LANGLEY FCU	2	\$280,000
32 FIRST-CITIZENS BANK & TRUST COMPANY	1	\$307,000			
33 VIRGINIA COMMUNITY CAPITAL	1	\$299,000	<b>CERTIFIED DEVELOPMENT COMPANIES (by Numbers)</b>		
34 ESSEX BANK	1	\$295,000	1. BUSINESS FINANCE GROUP, INC.	7	\$5,715,000
35 BBCN BANK	1	\$250,000	2. TIDEWATER BUS. FINANCING CORP	3	\$1,268,000
36 WASHINGTONFIRST BANK	1	\$200,000	3. RAPPAHANNOCK ECONOMIC DEVEL CO	2	\$662,000
37 FARMERS BANK	1	\$153,000	4. REDC COMMUNITY CAPITAL GROUP, INC.	0	
38 CAPON VALLEY BANK	1	\$135,000			
39 AMER NATL BK & TR CO	1	\$94,000	<b>504 - FIRST TRUST LENDERS (by Numbers)</b>		
40 SURREY BANK & TRUST	1	\$90,000	1. UNION BANK & TRUST	4	\$6,465,696
41 UNITED BANK	1	\$66,200	2. PNC BANK, NATIONAL ASSOCIATION	1	\$1,000,000
42 FARMERS & MERCHANTS BANK	1	\$60,000	3. SUMMIT COMMUNITY BANK, INC	1	\$575,000
43 CARDINAL BANK	1	\$50,000	4. FIRST-CITIZENS BANK & TRUST COMPANY	1	\$372,500
44 TD BANK, NATIONAL ASSOCIATION	1	\$50,000	5. VIRGINIA COMMUNITY CAPITAL	1	\$362,500
45 BRANCH BANKING AND TRUST COMPA	1	\$36,700			
46 VIRGINIA NATIONAL BANK	1	\$20,000			
<b>TOTAL 7(a) &amp; 504 LOANS</b>	<b>151</b>	<b>\$56,836,100</b>			